

MULTIPLEK CASE STUDY



Key Highlights



Revenue to date

- Awarded 3 years contract with Openserve in 2018 and extended for another 2 years to date.
- Participated in other RFP and waiting for the outcome
- Revenue of R 22M in the FY22



Job Creation & Social Impact

- Started with only 4 Technicians in 2016
- Currently sitting on 94 jobs
- 60 Youth employed
- 8 women employed and which of 5 is youth



Marketing & Business Development support through FutureMakers

- ADSL Tool and fibre material for 1 year as a start up support – 2017 - 2018
- Financial and Marketing training provided through SNG - 2018
- Loan funding through IDF – fully paid in 202
- Fibre splicing Machine for the value of R350k – 2020
- PPE support during Covid value of R30k - 2020
- SD grant support for R500k – 2021
- Fibre Cable Support for R250k – 2022
- Telkom Loan managed by ABSA for 7M - 2023

Description

- Multipkek is a 100% black female owned information communication and Technology enterprise specialising in telecommunication infrastructure.
- Multipkek started in 2016 as a beneficiary of Telkom flagship under the Independent Field Technicians.

Business Needs

- Telkom funded with tools and material for one year
- Funded 2Million loan through IDF which was fully paid in 2019
- Provided training to Youth with support from Department of Environmental by Training Youth on Fibre Driving license's for youth

Results

- Company grew from EME to QSE with an annual turn over of 22 Million in FY22
- Created employment for 60 youth in KZN, Gauteng Eastern Cape region.
- Promoted one female from Admin staff to supervisor position