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## Telkom Business Connexion and Cisco Announce South Africa's First End-to-End Hosted Collaboration Solution

*This partnership provides a customisable, scalable cloud solution for businesses of any size*

**Johannesburg, South Africa; 24 June 2016** – – Telkom Business Connexion and Cisco announce the official launch of one of South Africa's first end-to-end Hosted Collaboration Solutions (HCS) offerings. This best-in-class solution harnesses powerful communication and collaboration tools to provide customers with bespoke, scalable and anywhere-access to the feature-rich solutions stored in the cloud and conveniently provided by one solutions provider.

In the past, many businesses have used "on-premise" solutions to manage communication, collaboration and storage, but these are less flexible and can be expensive to monitor, maintain and replace in order to adapt to the fast pace of digitalisation. Telkom Business Connexion and Cisco's HCS offering utilises the cloud to address the on-premise pain points many businesses face, by introducing cutting edge technology to aging infrastructure and facilitating remote and mobile work cultures to improve productivity. Agile technologies align with the business requirements to modernise and digitalise operations in order to outperform the competition.

"Our HCS offering is one of the first fully integrated and flexible consumption solutions of its kind," said Isaac Mophatlane, CEO of Telkom Business Connexion. "Rather than relying on an on-premise solution, businesses can utilise the cloud on a 'pay-per-user consumption model' and keep their operations on the cutting edge of new technology, giving them a competitive advantage as they seek to serve current and future customers."

The flexibility of HCS provides benefits for employees as well, as it supports "bring your own device" (BYOD), which improves morale by allowing employees to use their preferred devices and omni-channels that are important to them. This is a benefit for many businesses since employees are increasingly looking for flexibility from prospective employers.

Additionally, HCS supports all of Cisco's collaborative office features and functionalities, such as WebEx, video and web conferencing, instant messaging, voice and mobile using subscription-based, 'as-a-service' consumption. This allows businesses to collaborate easily to introduce new products and services at a rapid pace and establish new revenue streams without incurring huge upfront capital outlays. "At Cisco, we believe that collaboration is more than a technical architecture, solution, or product. It enables our customers to engage as naturally as possible allowing them to do their best work," said Cathy Smith, General Manager of Cisco in South Africa. "Through our HCS offering, in particular, Telkom will be able to build enriched customer experiences across South Africa."

The Telkom Business Connexion and Cisco HCS offering is available now throughout South Africa. The solution can be customised depending on business size and need. To find out more about this solution, please visit [www.telkom.co.za/bigbusiness](http://www.telkom.co.za/bigbusiness).

### About Telkom Business Connexion

Telkom Business Connexion is Africa's premier ICT solutions provider. Telkom Business Connexion is the only business in Africa that has the technology and skills to deliver end-to-end digital solutions for large and small-scale enterprise applications. Solutions include ICT consulting and digital readiness assessments; complete managed solutions (LAN and WAN); unified communications; connectivity

solutions; information technology and complete cloud technologies encompassing security and value added services; converged enterprise mobility services; software and analytics with special competency in IOT(Internet of Things) and big data solutions.

Telkom Business Connexion boasts the largest pool of ICT skills in Africa, with points of network presence across the continent. Our business exists to serve all sizes of businesses in every sector across Africa. Telkom Business Connexion is committed to providing ICT solutions that reduce the cost of doing business; increase overall business productivity and empower businesses to use technology as a competitive advantage. For more information please visit [www.telkom.co.za/bigbusiness](http://www.telkom.co.za/bigbusiness). and [www.bcx.co.za](http://www.bcx.co.za)

## **About Cisco**

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